



ORGANIC FARMING IN BULGARIA -NOW AND IN THE FUTURE

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 Agricultural production systems: priority in the future Preserving natural resources

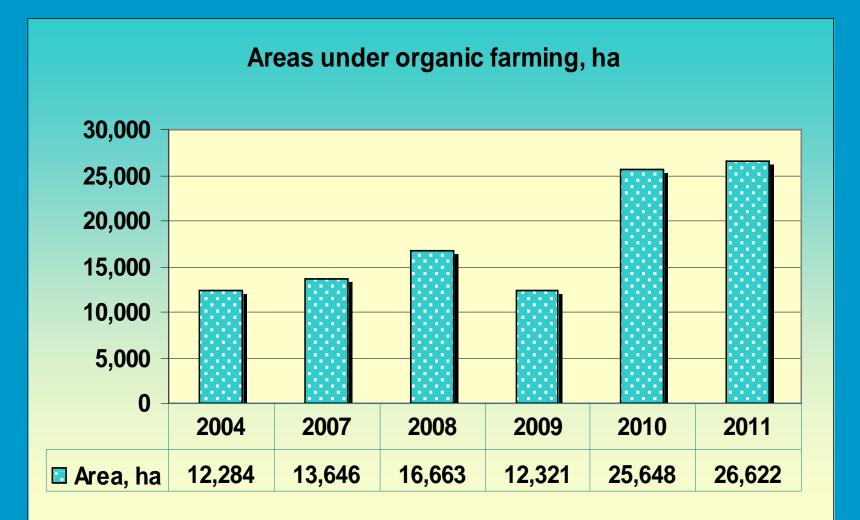
Organic farming (OF):

A production method which main goal is producing food while protecting environment, human and animal health.

 Share of OF areas in total usable agricultural area (UAA), year 2009:

> EU-27 – 4,7% avg Bulgaria – 0,2% Austria – 18,5% Sweden – 12,8% Estonia – 11,0%

- - In 2011 size 26 622 ha; in 2010 areas under OF increased
 2,1 times compared to 2009 and reached 25 648 ha
 - In 2009 decline due to economic crisis



Areas in conversion: indicator of increased interest

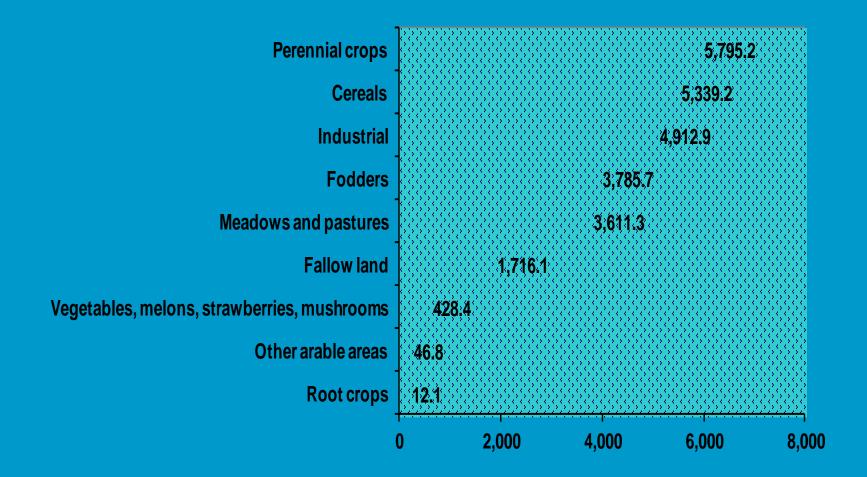
- In about half of EU-27 countries, the areas in conversion were between 10 and 20% from all areas (2008)
- In Bulgaria it is 74.6% (highest in the EU-27) followed by Romania, Spain and Poland (2008)
- In Bulgaria 65% (2011)

=> The increase of land in conversion guarantees a significant increase of Bulgarian organic products in domestic and export markets.

Main crops under OF (2010):

- Field crops cereals, green fodders and industrial 55%
- Perennial crops (orchards, berries, olives, vineyards) 23%
- Meadows and pastures-14%
- Others **8%**

Main crops under organic farming - 2010, ha



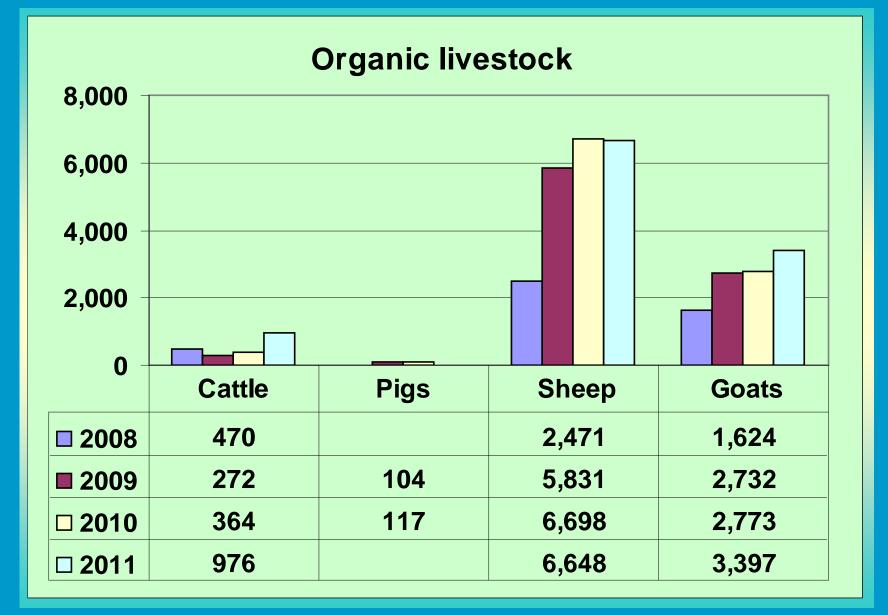
Organic livestock:

- Slow but firm increase
- Highest growth: sheep from 2471 in 2008 to 6698 in 2010, or 2.7 times; cattle – from 364 in 2010 to 976 in 2011

Certified bee population and honey production:

- 58 855 beehives; 1263 tons organic honey in 2011
- 46 429 beehives; 1108 tons organic honey in 2010
- 41,089 beehives; 1579 tons organic honey in 2009
- 44 861 beehives; 1679 tons organic honey in 2008
- 35,747 beehives; 998 tons organic honey in 2007

=> Potential for organic livestock and honey share increase



• Size of Farm:

- Organic > conventional agriculture
- 37 ha organic compared to 13 ha for conventional farms (EU-27, 2007)
- 50 ha organic compared to 6,3 ha for conventional farms (Bulgaria, 2007)

Certification:

- 10 certified bodies in Bulgaria

• Players in OF Industry:

- Producers, processors, retailers
- Increase in the number of players in OF



Domestic market:

- Demand of organic products is not large, but growing
- Market share of bio-products in Bulgaria:

2005 – 0,8 million euro (0,023% of the total food market) 2008 – 4 million euro (1% of the food market)

• Export:

- Quantity: between 80% and 95%
- Top export products:
 - ✓ wild dried forest fruits and herbs,
 - ✓ frozen fruits: strawberries, raspberries and blueberries,
 - ✓ essential oils from rose, lavender and mint,

✓ honey

=> Bulgarian organic products have great potential for export to European and world market.

Up to 2011 the EU operative Regulations for OF are:

- Regulation (EU) No. 834/2007 of the Council, related to organic production and labeling of bio-products
- Regulation of the Commission (EU) No 889/2008 for detailed rules' definition for the implementation of Regulation of the Council (EU) No 834/2007.

National and CAP support for OF in Bulgaria

National plans:

In the National Plan for Development of Organic Agriculture (NPDOA) in Bulgaria in the period 2007 - 2013 and National Agro-Ecological Program (2007-2013) - NAEP are stated priorities for organic farming in the country

- No real support from Bulgarian government for OF
- No budget for implementation of plans

• EU Subsidies:

- Step in the right direction
- Help organic farmers sustain, organize, promote their production and to find better markets

Dialogue between organic farmers and institutions Difficult

Example: The smallest part of paid projects under the RDP is precisely under measure 214 - Agri-environment payments. Organic producers are some of the last received money under the SAPS for 2009 and 2010.

National and CAP support for OF in Bulgaria

- During the period 2007-2013 organic production is supported by Rural Development Program (RDP) through measure 214 "Agrienvironmental payments." The OF sub-measure supports farmers who grow organic crops and organic beekeeping, but not livestock.
- Organic crop production and beekeeping (2010):
 - <u>648</u> applications were submitted with total declared area of 15 697.24 ha. <u>332</u> applications have been paid for organic crops with a total area of 8 965, 92 hectares and of the total value of 2,427,366, 45 €.
 - Organic beekeepers who have applied are <u>171</u> and total number of beehives was 23 647. <u>147</u> organic beekeepers have received 224 308, 57 € for a total of 14,296 beehives
- In 2011: Submitted 641 applications for assistance from organic growers with a total area of 20 368,50 ha and 197 applications from organic beekeepers for a total of 27,941 beehives

National and CAP support for OF in Bulgaria

OF can also be supported by :

- Expected proposal for a Regulation of the European Parliament (article 30) and the Council laying down rules for direct payments under the CAP
 - Separate measure "Organic Agriculture" (2014-2020)
 - "Green payments"(2014-2020)
- Measure 121 "Modernization of agricultural holdings"
- Measure 142 "Setting up producers' organizations"
- Measure 111 "Vocational training, information and dissemination of scientific knowledge"
- Measure 114 "Use of advisory services by farmers and forest owners."

Highlights

- Organic production in Bulgaria is in early stages of its development, but there are great opportunities.
- Bulgaria has sufficient **objective conditions** to become a major player in the organic production and market.
- Bulgarian organic products are well received and are competitive on the European market while the market for organic products in Bulgaria is emerging;
- Set goals for OF in the NPDOF are very ambitious and are subject to revaluation
 - 8% of arable land in the country to be fully utilized for the production of organic food by 2013
 - 3% of food products on the domestic market to be organic by 2013

Recommendations

- **Implement** declared policy priority in favor of organic farming. Support for OF must be **continuous, not accidental.**
- Complement the Agrarian policy of support for OF with targeted measures which take account of specific local agro-ecological conditions and environmental and social effects of organic farming.
- Simplify application procedures for subsidies; to accelerate the disbursement of funds for agro-environmental measure of the RDP.
- Find an efficient mechanism for the provision of accessible information and consultancy services to organic producers in order to reach a critical mass of producers in OF;
- Develop new efficient technologies for organic production
- Increase the quality of organic products.

Recommendations

- Improve coordination and cooperation between government, NGOs, consumers and farmers to solve the problems of OF, to promote good partnership and cooperation between public and private sectors;
- Develop a national strategy for the promotion of organically grown foods;
- Establish a system for market data volumes and regularity of supply;
- Require that agricultural statistics department collects **data** for OF;
- Ensure effective control of the market to avoid counterfeits and imitations of bio-products;
- Support the deliberate creation of the chain of producers, processors, distributors and consumers in OF.

Thank you for your attention!